# BRISTOL GATE CONCENTRATED US EQUITY ETF



### **ABOUT BRISTOL GATE**

As at March 31, 2025

Bristol Gate is a Toronto-based Investment Manager that combines fundamental analysis with data science to identify companies with the highest predicted dividend growth over the next 12 months. Bristol Gate uses machine learning and other data science techniques in constructing portfolios aimed at reducing risk and improving returns while avoiding emotional bias in the investment process. Bristol Gate was founded in 2006 and is a privately owned company.

### **OBJECTIVE**

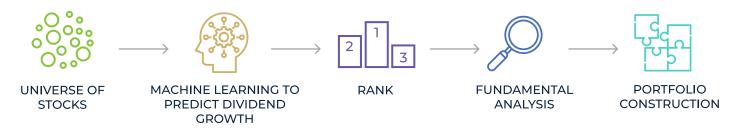
The Bristol Gate Concentrated US Equity ETF seeks to generate long-term growth of income and capital by investing primarily in a concentrated portfolio of publicly traded equity securities of U.S. companies that pay a dividend.

# HOW WE FIND THE BEST DIVIDEND GROWTH # of Companies S&P 500® TRI² 398 currently pay dividends 341 have dividend growth over the past 3 years 65 meet criteria for further fundamental analysis Fundamental Analysis Portfolio Construction

### **HIGHLIGHTS**

- 22 positions.
- Rebalanced to an equally weighted model, generally quarterly.
- Proprietary methodology uses
   Machine Learning to predict the
   highest dividend growers looking
   forward over the next 12 months.
- The dividend hurdle rate is set annually. If a portfolio company falls below the dividend hurdle rate, a full due-diligence process on the company will be triggered.

### HOW DATA SCIENCE FITS INTO THE INVESTMENT PROCESS



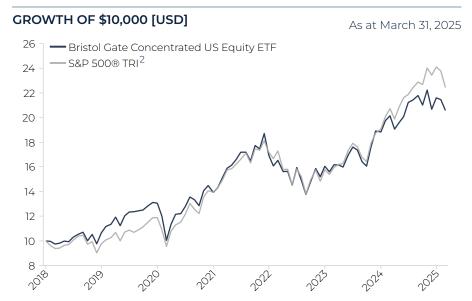
### WHY WE ARE DIFFERENT

- ullet Concentrated portfolio of the highest predicted dividend growers in the S&P 500 $^{
  m B}$  TRI $^{
  m 2}$
- Truly active management with high Active Share
- Measureable reduction in downside risk

### **FUND INFORMATION USD UNITS** Exchange: TSX Management Fee (Plus 0.70% applicable sales tax): Management Expense 0.86% Ratio<sup>1</sup>: RRSP Eligible: Yes ETF Net Assets [CAD]: \$172,601,631 Inception Date: February 15, 2018 Distribution Frequency: Annual S&P 500<sup>®</sup> TRI<sup>2</sup> Benchmark <sup>1</sup>January 1 to December 31, 2024

### **PORTFOLIO CHARACTERISTICS**

Number of Securities:	22
TTM Median Dividend Growth:	15.2%
Style:	Active



The table shown above is used only to illustrate the effects of the compound growth rate based on historical daily per unit net asset value (NAV) of the ETF and is not intended to reflect future values of the ETF or returns on investment in the ETF.

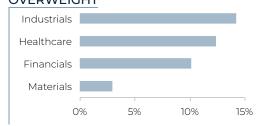
NET PERFORMANCE [USD]	ANNUALIZED						
Trailing Returns	1M	3M	YTD	1YR	3YR	5YR	Since Inception*
Bristol Gate Concentrated US Equity ETF	-4.1%	-0.5%	-0.5%	2.1%	7.6%	15.4%	10.7%
S&P 500® TRI <sup>2</sup>	-5.6%	-4.3%	-4.3%	8.3%	9.1%	18.6%	12.5%
Calendar Returns	2018	2019	2020	2021	2022	2023	2024
Calefidal Returns	2010	2013	2020	2021	2022	2023	2024
Bristol Gate Concentrated US Equity ETF	-2.3%	34.4%	10.4%	29.1%	-18.7%	24.4%	9.3%
S&P 500® TRI <sup>2</sup>	-6.6%	31.5%	18.4%	28.7%	-18.1%	26.3%	25.0%

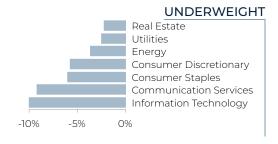
<sup>\*</sup>Since Inception February 15, 2018

TOP 10	
McKesson Corp.	5.68%
Visa Inc.	5.35%
Mastercard Inc	5.24%
Marsh & McLennan	5.23%
Cintas Corp.	5.16%
GE Aerospace	5.13%
Sherwin-Williams Company	4.94%
Eli Lilly And Co.	4.82%
UnitedHealth Group Inc.	4.72%
Moody's Corporation	4.54%

SECTOR ALLOCATIONS (%)	
Financials	24.7%
Health Care	23.5%
Industrials	22.6%
Information Technology	19.4%
Materials	4.9%
Consumer Discretionary	4.5%
Energy	0.0%
Consumer Staples	0.0%
Communication Services	0.0%
Utilities	0.0%
Real Estate	0.0%







## BRISTOL GATE CONCENTRATED US EQUITY ETF

### **DISCLAIMERS**

<sup>1</sup>Management Expense Ratio (MER) is for the period of January 1, 2024 to December 31, 2024.

<sup>2</sup>S&P 500<sup>®</sup> Total Return Index (S&P 500<sup>®</sup> TRI) represents the gross returns of the index.

The S&P 500® TRI measures the performance of the broad US equity market, including dividend reinvestment, in U.S. dollars. This index is provided for information only and comparisons to the index have limitations. The benchmark is an appropriate standard against which the performance of the ETF can be measured over longer time periods as it represents the primary investment universe from which Bristol Gate selects securities. However, Bristol Gate's portfolio construction process differs materially from that of the benchmark and the securities selected for inclusion in the ETF are not influenced by the composition of the benchmark. For example, the ETF is a concentrated portfolio of approximately equally weighted dividend-paying equity securities, rebalanced quarterly whereas the benchmark is a broad stock index (including both dividend and non-dividend paying equities) that is market capitalization weighted. As such, ETF performance deviations relative to the benchmark may be significant, particularly over shorter time periods. The ETF has concentrated investments in a limited number of companies; as a result, a change in one security's value may have a more significant effect on the ETF's value. SPDR® S&P 500® ETF Trust (SPY US) sourced from Bloomberg has been used as a proxy for the S&P 500® Total Return Index for the purpose of providing sector weightings in this factsheet. SPY US is an ETF that seeks to provide investment results that, before expenses, correspond generally to the price and yield performance of the S&P 500® Index.

Commissions, trailing commissions, management fees and expenses all may be associated with exchange traded mutual funds (ETFs). Please read the prospectus before investing. ETFs are not guaranteed, their values change frequently and past performance may not be repeated. There are risks involved with investing in ETFs. Please read the prospectus for a complete description of risks relevant to the ETF. Investors may incur customary brokerage commissions in buying or selling ETF units. The indicated rates of return are the historical compounded total returns for the relevant period including changes in unit value and reinvestment of all dividends and distributions and does not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Bristol Gate ETFs are offered by Bristol Gate Capital Partners Inc. and distributed through authorized dealers. This Report is for information purposes and should not be construed under any circumstances as a public offering of securities in any jurisdiction in which an offer or solicitation is not authorized. Prospective investors in Bristol Gate's ETFs should rely solely on the ETFs' prospectus, which outline the risk factors associated with a decision to invest. No representations or warranties of any kind are intended or should be inferred with respect to the economic return or the tax implications of any investment in the Bristol Gate ETFs.

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