



# BRISTOL GATE CANADIAN EQUITY STRATEGY



## ABOUT BRISTOL GATE

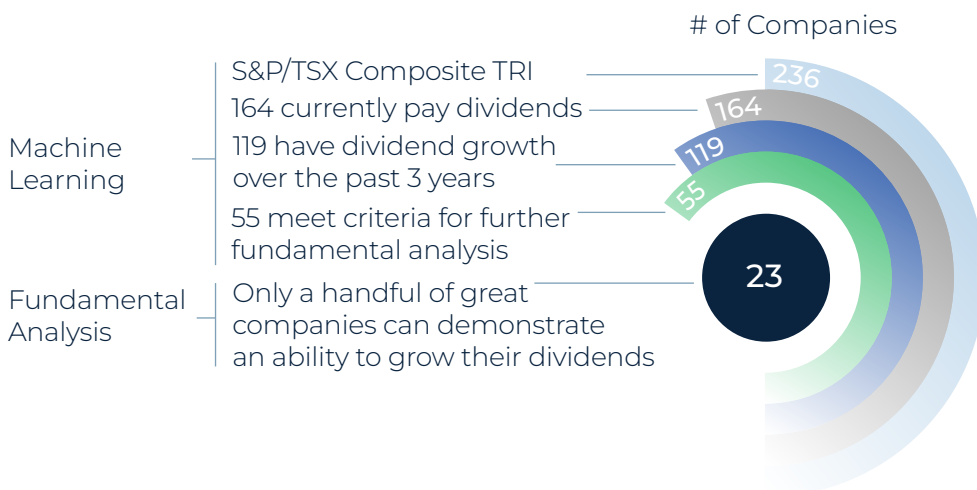
As at October 31, 2022

Bristol Gate is a Toronto-based Investment Manager that combines fundamental analysis with data science to identify companies with the highest predicted dividend growth over the next 12 months. Bristol Gate uses machine learning and other data science techniques in constructing portfolios aimed at reducing risk and improving returns while avoiding emotional bias in the investment process. Bristol Gate was founded in 2006 and is a privately owned company.

## OBJECTIVE

The Bristol Gate Canadian Equity Strategy seeks to generate long-term growth of income and capital by investing primarily in a concentrated portfolio of publicly traded equity securities of Canadian companies that pay a dividend.

## HOW WE FIND THE BEST DIVIDEND GROWTH



## HIGHLIGHTS

- 23 positions
- Rebalanced to an equally weighted model, generally quarterly
- Our proprietary methodology uses Machine Learning to predict the highest dividend growers looking forward over the next 12 months
- The dividend hurdle rate is set annually. If a portfolio company falls below the dividend hurdle rate, a full due-diligence process on the company will be triggered.

## HOW DATA SCIENCE FITS INTO THE INVESTMENT PROCESS



## WHY WE ARE DIFFERENT?

- Concentrated portfolio of the highest predicted dividend growers primarily in the S&P/TSX Composite TRI
- Truly active management with high Active Share
- Measureable reduction in downside risk

See important disclosures on page 3

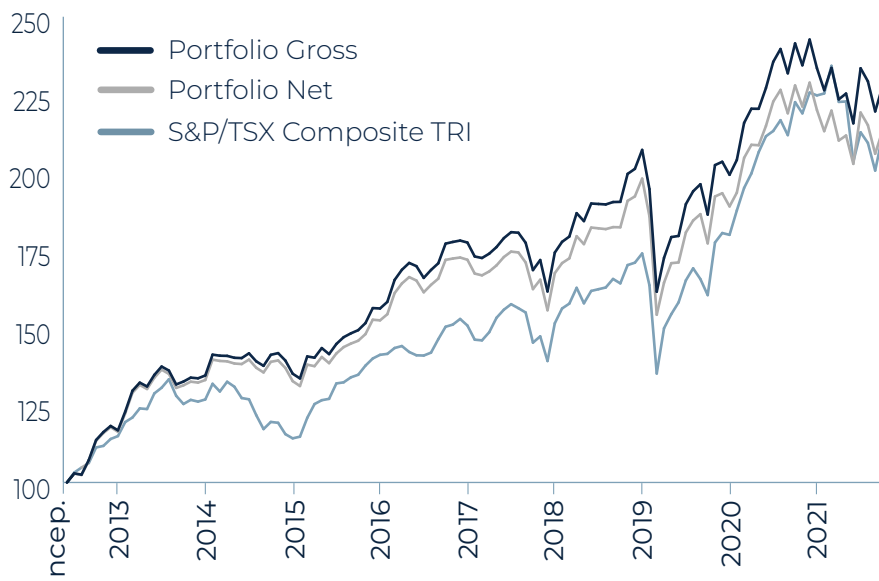


## PORTFOLIO CHARACTERISTICS

	Portfolio		Index
	Gross	Net	Gross
Number of Securities	23	23	236
Dividend Yield	1.6%	1.6%	3.2%
TTM Dividend Growth	13.5%	13.5%	9.3%
P/E	22.2	22.2	13.4
Forward P/E	17.5	17.5	12.0
Standard Deviation	11.7%	11.7%	12.1%
Sharpe Ratio	0.37	0.31	0.28
Sortino Ratio	0.72	0.61	0.57
Information Ratio	0.12	0.00	—
Up Capture	93.6%	91.1%	100%
Down Capture	81.7%	83.7%	100%
Tracking Error	5.88	5.88	—
Portfolio Alpha	1.72	1.02	—
Portfolio Beta	0.89	0.89	—
Active Share	80.5%	80.5%	—

## GROWTH OF \$100,000 [CAD]

As at October 31, 2022



The table shown above is used only to illustrate the effects of the compound growth rate and is not intended to reflect future values of the Strategy or returns on investment in the Strategy.

## ANNUALIZED PERFORMANCE [CAD]

\*Since Inception July 1, 2013

		1M	3M	YTD	1Y	3Y	4Y	5Y	Since Inception*		
Bristol Gate Canadian Equity	Gross	3.6%	-2.5%	-6.3%	-5.8%	6.1%	7.8%	5.2%	9.2%		
	Net	3.6%	-2.7%	-6.8%	-6.4%	5.4%	7.1%	4.4%	8.4%		
S&P/TSX Composite TRI		5.6%	-0.5%	-6.2%	-4.9%	8.8%	9.9%	7.1%	8.4%		
		2013*	2014	2015	2016	2017	2018	2019	2020	2021	YTD
Bristol Gate Canadian Equity	Gross	18.2%	13.0%	4.3%	12.1%	13.9%	-9.2%	24.4%	1.2%	19.3%	-6.3%
	Net	17.8%	12.2%	3.6%	11.4%	13.1%	-9.9%	23.6%	0.5%	18.4%	-6.8%
S&P/TSX Composite TRI		14.0%	10.6%	-8.3%	21.1%	9.1%	-8.9%	22.9%	5.6%	25.1%	-6.2%

## TOP 10

Intact Financial Corp.	5.54%
Waste Connections Inc.	5.38%
Element Fleet Mgmt. Corp	5.36%
CCL Industries Inc.	4.95%
Dollarama Inc.	4.89%
Alimentation Couche-Tard	4.72%
Canadian National Railway	4.65%
Toromont Industries Ltd.	4.59%
Canadian Pacific Railway	4.57%
Stella-Jones Inc.	4.55%

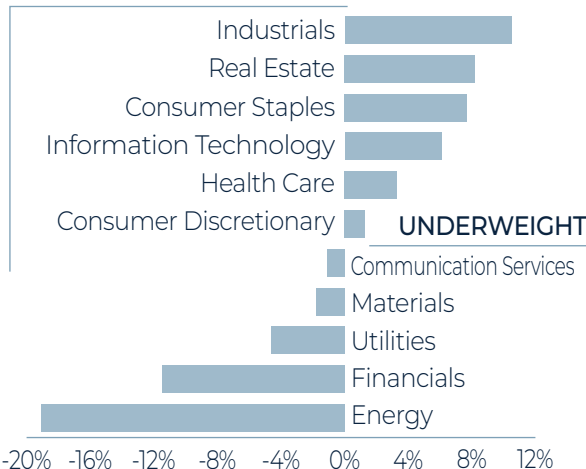
## SECTOR ALLOCATIONS (%)

Industrials	23.7%
Financials	19.0%
Consumer Staples	11.8%
Information Technology	11.6%
Real Estate	10.6%
Materials	9.5%
Consumer Discretionary	4.9%
Health Care	3.7%
Communication Services	3.7%
Utilities	0.0%
Energy	0.0%

## RELATIVE TO BENCHMARK

Sector Exposure vs. S&P/TSX Composite TRI at October 31, 2022

### OVERWEIGHT



See important disclosures on page 3



## **DISCLAIMERS**

There is a risk of loss inherent in any investment; past performance is not indicative of future results. Prospective and existing investors in Bristol Gate's pooled funds or ETF funds should refer to the fund's offering documents which outline the risk factors associated with a decision to invest. Separately managed account clients should refer to disclosure documents provided which outline risks of investing. Pursuant to SEC regulations, a description of risks associated with Bristol Gate's strategies is also contained in Bristol Gate's Form ADV Part 2A located at [www.bristolgate.com/regulatory-documents](http://www.bristolgate.com/regulatory-documents).

The S&P/TSX Composite Total Return Index (S&P/TSX Composite TRI) measures the performance of the broad Canadian equity market, including dividend re-investment, in Canadian dollars. This index has been provided for information only and comparisons to the index has limitations. The benchmark is an appropriate standard against which the performance of the strategy can be measured over longer time periods as it represents the primary investment universe from which Bristol Gate selects securities. However, Bristol Gate's portfolio construction process differs materially from that of the benchmark and the securities selected for inclusion in the strategy are not influenced by the composition of the benchmark. For example, the strategy is a concentrated portfolio of approximately equally weighted dividend-paying equity securities, rebalanced quarterly whereas the benchmark is a broad stock index (including both dividend and non-dividend paying equities) that is market capitalization weighted. As such, strategy performance deviations relative to the benchmark may be significant, particularly over shorter time periods. The strategy has concentrated investments in a limited number of companies; as a result, a change in one security's value may have a more significant effect on the strategy's value.

iShares Core S&P/TSX Capped Composite Index ETF (XIC CN) sourced from Bloomberg has been used as a proxy for the S&P/TSX Total Return Index for the purpose of providing non-return based portfolio statistics and sector weightings in this factsheet.

Bristol Gate claims compliance with the Global Investment Performance Standards [GIPS®]. To receive a list of composite descriptions and/or a presentation that complies with the GIPS® standards, please contact us at [info@bristolgate.com](mailto:info@bristolgate.com). Bristol Gate Capital Partners Inc. has been independently verified for the periods commencing May 2009 until December 2015 by Ashland Partners International PLLC and for the period January 1, 2016 to December 31, 2020 by ACA Group, Performance Services Division. Gross returns in this report refer to the Canadian Equity Strategy Composite. The Bristol Gate Canadian Equity Strategy Composite was formerly known as the Bristol Gate Canadian Dividend Growth Composite until April 1, 2015. The Composite inception date was July 1, 2013. The Composite consists of equities of publicly traded, dividend paying Canadian and US companies and is valued in Canadian Dollars. The Investment Advisor's objective is to select companies with positive dividend growth, which will collectively generate long-term income and capital appreciation for investors. Stock selection is determined by first analyzing each company's past and potential future dividend payments using a proprietary statistical methodology. Secondly, companies' sources and uses of cash are examined to determine sustainable profit and dividend growth. Valuation and risk management metrics are applied which generate a focused portfolio without above market valuations. The Investment Advisor does not attempt to match security selection to any index. Trading and turnover are strictly limited. There is the opportunity to use leverage up to 30% of the net asset value. Leverage is not used as an investment tool to enhance returns, but for cash management needs of certain composite portfolios. Gross returns refer to the Bristol Gate Canadian Equity Strategy Composite, including reinvestment of dividends. No allowance has been made for custodial costs, taxes, operating costs or management and performance fees, which will reduce performance. The Net returns for the Bristol Gate Canadian Equity Strategy Composite are reflective of the maximum management fee charged by Bristol Gate of 0.70%. Past performance is not indicative of future results. Allowance for withholding tax is partially reflected in the composite returns for periods commencing January 2017 and after. This document is for information purposes only and should not to be construed under any circumstances as a public offering to buy or sell securities in any jurisdiction in which an offer or solicitation is not authorized. Prospective investors in Bristol Gate's pooled funds or ETF funds should rely solely on the fund's offering documents, which outline the risk factors associated with a decision to invest. No representations or warranties of any kind are intended or should be inferred with respect to the economic return or the tax implications of any investment in a Bristol Gate fund.

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