# BRISTOL GATE CANADIAN EQUITY STRATEGY



## **ABOUT BRISTOL GATE**

As at April 30, 2022

Bristol Gate is a Toronto-based Investment Manager that combines fundamental analysis with data science to identify companies with the highest predicted dividend growth over the next 12 months. Bristol Gate uses machine learning and other data science techniques in constructing portfolios aimed at reducing risk and improving returns while avoiding emotional bias in the investment process. Bristol Gate was founded in 2006 and is a privately owned company.

## **OBJECTIVE**

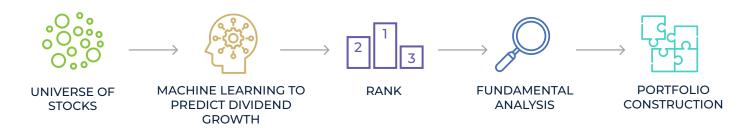
The Bristol Gate Canadian Equity Strategy seeks to generate long-term growth of income and capital by investing primarily in a concentrated portfolio of publicly traded equity securities of Canadian companies that pay a dividend.

## HOW WE FIND THE BEST DIVIDEND GROWTH # of Companies S&P / TSX Composite Index 165 currently pay dividends 118 have dividend growth Machine Learning over the past 3 years 55 meet criteria for further fundamental analysis 23 Only a handful of great Fundamental companies can demonstrate Analysis an ability to grow their dividends

## **HIGHLIGHTS**

- · 23 positions
- Rebalanced to an equally weighted model, generally quarterly
- Our proprietary methodology uses Machine Learning to predict the highest dividend growers looking forward over the next 12 months
- The dividend hurdle rate is set annually. If a portfolio company falls below the dividend hurdle rate, a full due-diligence process on the company will be triggered.

## HOW DATA SCIENCE FITS INTO THE INVESTMENT PROCESS

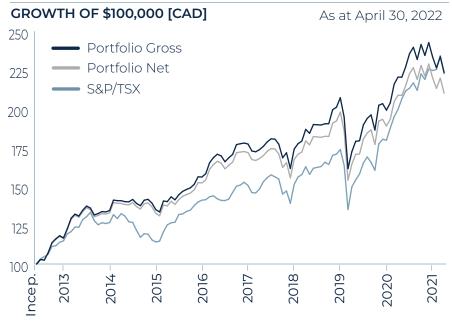


## WHY WE ARE DIFFERENT?

- · Concentrated portfolio of the highest predicted dividend growers primarily in the S&P/TSX Composite
- · Truly active management with high Active Share
- · Measureable reduction in downside risk

See important disclosures on page 3

#### PORTFOLIO CHARACTERISTICS Portfolio Index Gross Net Gross 23 Number of Securities 23 239 Dividend Yield 1.5% 1.5% 2.6% TTM Dividend Growth 10.4% 10.4% 6.3% P/E 20.1 20.1 16.8 Forward P/E 18.5 18.5 14.6 Standard Deviation 11.4% 11.7% 11.4% Sharpe Ratio 0.47 0.45 0.41 Sortino Ratio 0.85 0.75 0.83 Information Ratio 0.00 -0.12 Up Capture 91.8% 89.3% 100% Down Capture 83.6% 85.8% 100% Tracking Error 5.69 5.69 Portfolio Alpha 1.07 0.37 Portfolio Beta 0.89 0.89 Active Share 81.9% 81.9%



The table shown above is used only to illustrate the effects of the compound growth rate and is not intended to reflect future values of the Strategy or returns on investment in the Strategy.

## ANNUALIZED GROSS PERFORMANCE [CAD]

\*Since Inception July 1, 2013

				1M	3M	YTD	1Y	3Y	4Y	5Y	Since Inception*
Bristol Gate Gro		Gross	-4.4%	-4.3%	-8.0%	1.3%	6.1%	6.5%	5.8%	9.5%	
Canadian Equity	anadian Equity		Net	-4.4%	-4.5%	-8.2%	0.6%	5.4%	5.8%	5.1%	8.8%
S&P/TSX Total Return Index				-5.0%	-0.9%	-1.3%	11.6%	11.0%	10.7%	9.1%	9.5%
		2013*	2014	2015	2016	2017	2018	2019	2020	2021	YTD
Bristol Gate Canadian Equity	Gross	18.2%	13.0%	4.3%	12.1%	13.9%	-9.2%	24.4%	1.2%	19.3%	-8.0%
	Net	17.8%	12.2%	3.6%	11.4%	13.1%	-9.9%	23.6%	0.5%	18.4%	-8.2%
S&P/TSX Total Return Index 14.0%		10.6%	-8.3%	21.1%	9.1%	-8.9%	22.9%	5.6%	25.1%	-1.3%	

## **TOP 10**

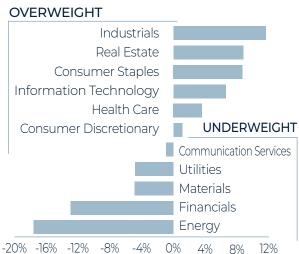
## **SECTOR ALLOCATIONS (%)**

Waste Connections Inc.	5.37%
Toromont Industries Ltd.	5.03%
Intact Financial Corp.	4.88%
Brookfield Asset Mgmt Inc.	4.77%
Premium Brands Holdings	4.52%
Alimentation Couche-Tard Inc.	4.49%
Canadian National Railway	4.41%
CCL Industries Inc.	4.39%
Dollarama Inc.	4.38%
Open Text Corp.	4.38%

Industrials	23.2%
Financials	18.2%
Consumer Staples	12.6%
Information Technology	12.3%
Real Estate	11.6%
Materials	8.4%
Consumer Discretionary	4.4%
Communication Services	4.3%
Health Care	4.2%
Utilities	0.0%
Energy	0.0%

## **RELATIVE TO BENCHMARK**

Sector Exposure vs. S&P/TSX at April 30, 2022



See important disclosures on page 3

## **DISCLAIMERS**

The S&P/TSX Total Return Index measures the performance of the broad Canadian equity market, including dividend re-investment, in Canadian dollars. This index has been provided for information only and comparisons to the index has limitations. The benchmark is an appropriate standard against which the performance of the strategy can be measured over longer time periods as it represents the primary investment universe from which Bristol Gate selects securities. However, Bristol Gate's portfolio construction process differs materially from that of the benchmark and the securities selected for inclusion in the strategy are not influenced by the composition of the benchmark. For example, the strategy is a concentrated portfolio of approximately equally weighted dividend-paying equity securities, rebalanced quarterly whereas the benchmark is a broad stock index (including both dividend and non-dividend paying equities) that is market capitalization weighted. As such, strategy performance deviations relative to the benchmark may be significant, particularly over shorter time periods. The strategy has concentrated investments in a limited number of companies; as a result, a change in one security's value may have a more significant effect on the strategy's value.

iShares Core S&P/TSX Capped Composite Index ETF (XIC CN) sourced from Bloomberg has been used as a proxy for the S&P/TSX Total Return Index for the purpose of providing non-return based portfolio statistics and sector weightings in this factsheet.

Bristol Gate claims compliance with the Global Investment Performance Standards [GIPS®]. To receive a list of composite descriptions and/or a presentation that complies with the GIPS® standards, please contact us at info@bristolgate.com. Bristol Gate Capital Partners Inc. has been independently verified for the periods commencing May 2009 until December 2015 by Ashland Partners International PLLC and for the period January 1, 2016 to December 31, 2020 by ACA Group, Performance Services Division. Gross returns in this report refer to the Canadian Equity Strategy Composite. The Bristol Gate Canadian Equity Strategy Composite was formerly known as the Bristol Gate Canadian Dividend Growth Composite until April 1, 2015. The Composite inception date was July 1, 2013. The Composite consists of equities of publicly traded, dividend paying Canadian and US companies and is valued in Canadian Dollars. The Investment Advisor's objective is to select companies with positive dividend growth, which will collectively generate long-term income and capital appreciation for investors. Stock selection is determined by first analyzing each company's past and potential future dividend payments using a proprietary statistical methodology. Secondly, companies' sources and uses of cash are examined to determine sustainable profit and dividend growth. Valuation and risk management metrics are applied which generate a focused portfolio without above market valuations. The Investment Advisor does not attempt to match security selection to any index. Trading and turnover are strictly limited. There is the opportunity to use leverage up to 30% of the net asset value. Leverage is not used as an investment tool to enhance returns, but for cash management needs of certain composite portfolios. Gross returns refer to the Bristol Gate Canadian Equity Strategy Composite. No allowance has been made for custodial costs, taxes, operating costs or management and performance fees, which will reduce performance. The Net returns for the Bristol Gate Canadian Equity Strategy Composite are reflective of the maximum management fee charged by Bristol Gate of 0.70%. Past performance is not indicative of future results. Allowance for withholding tax is partially reflected in the composite returns for periods commencing January 2017 and after. This document is for information purposes only and should not to be construed under any circumstances as a public offering to buy or sell securities in any jurisdiction in which an offer or solicitation is not authorized. Prospective investors in Bristol Gate's pooled funds or ETF funds should rely solely on the fund's offering documents, which outline the risk factors associated with a decision to invest. No representations or warranties of any kind are intended or should be inferred with respect to the economic return or the tax implications of any investment in a Bristol Gate fund.

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